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## Erasmus for Young Entrepreneurs

### Erasmus for Young Entrepreneurs

**Agreement for financial support to the New Entrepreneur  
between the New Entrepreneur and the Lead Intermediary Organisation**

**Agreement for financial support number: 195704**

The New Entrepreneur's Lead Intermediary Organisation

Name: Creative Industry Košice, n. o.

Address: Kukučínova 2, 040 01 Košice, Slovakia

Tel.: +421 55 696 4279

Fax: -

E-mail: office@cike.sk

Name of the authorized representative: Ing. arch. Michal Hladký, director

Hereafter referred as the "LNIO"

of the one part,

and

the New Entrepreneur

Name: Kevin Hartman

Address:

Tel.:

Fax: -

E-mail:

Hereafter referred as the "NE"

of the other part,

considering that the NE has been successfully selected by both the NIO Poligon, zavod za razvoj kreativnih industrij, socialno podjetje (hereinafter referred to as "Poligon") and the Host Entrepreneur's Intermediary Organisation (HIO), after agreement of the host entrepreneur [name and company], to take part in the European Commission's programme "Erasmus for Young Entrepreneurs",

HAVE AGREED

the following special conditions and annexes below

- **Annex 1:** "General Conditions applicable to the financial support to the New Entrepreneur selected for a stay abroad with a Host Entrepreneur"
- **Annex 2:** "Erasmus for Young Entrepreneurs Commitment" concerning the relationship number 195704

which form an integral part of this agreement for financial support.

The terms of the special conditions shall take precedence over those in the annexes.

## **SPECIAL CONDITIONS**

### **Article 1 - Aim and purpose of the financial support**

Erasmus for Young Entrepreneurs aims to facilitate the exchange of experiences, learning and networking for new entrepreneurs in the participating countries through periods spent at companies of experienced entrepreneurs in other participating countries.

The purpose of this agreement is to offer financial support to the NE. The support has the function of covering some of the expenses (travel, accommodation and subsistence costs) which the NE incurs while staying with the Host Entrepreneur (HE) in the HE's country within the framework of this mobility programme.

The NE accepts to take part in the European Commission's programme Erasmus for Young Entrepreneurs and to comply with all the conditions related to the implementation of this project.

### **Article 2 – Duration and place**

- 2.1. This agreement shall enter into force on the date when the last of the two parties signs it.<sup>1</sup>
- 2.2. The duration of the stay abroad with the HE is from 21.4.2019 to 21.7.2019. The stay has a total duration of 3months and 0 days.
- 2.3. The stay abroad will take place in city Oirschot, Netherlands.
- 2.4. The stay abroad must be completed within the eligibility period of the NIO's grant agreement that the latter has concluded with the Executive Agency for Small and Medium-sized Enterprises (EASME) in the framework of the programme Erasmus for Young Entrepreneurs.
- 2.5. The minimum duration of the stay abroad of the NE shall be one month and the maximum duration shall be six months.
- 2.6. The NE and the HE may agree that the stay abroad should be completed in one or more periods of one week. **NE is paid only for the stay abroad.**

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<sup>1</sup> The recommended practice is for the NIO to sign last.

- 2.7. The NE is obliged to inform without any delay his/her NIO and LNIO in case of events or developments that might have any impact on his/her stay or his/her relationship with the HE.

### **Article 3 - Financial support**

- 3.1. The LNIO undertakes to pay to the NE a monthly lump sum of € 830 per month.
- 3.2. This monthly amount is deemed to cover necessary expenses, such as travel, accommodation and subsistence.
- 3.3. The LNIO is entitled to ask the NE for evidence to ensure that the exchange takes place (boarding passes, rental agreement, etc.).
- 3.4. In case of early termination of the exchange, the financial support will be modified according to the provision of Article 1 of Annex 1.

### **Article 4 – Payment arrangements**

- 4.1. Prior to the start of the stay, the LNIO shall do an advance payment to the NE being equivalent to one month of the financial assistance foreseen. Further advance payments should be made at least on a monthly basis, allowing NEs to cover their expenses during the stay.
- 4.2. The request for final payment shall be accompanied by the NE's final activity report (feedback questionnaire) that needs to be submitted by the NE within 15 working days after the end of the stay. The balance of maximum one-month equivalent should be paid within 30 days of submission of the corresponding feedback questionnaires by both entrepreneurs, as well as any support documents required by the LNIO.

### **Article 5 – Contact person**

Any communication in connection with this agreement shall be done by the NE in writing to the contact person mentioned below. The NE is obliged to communicate his/her contact details to the contact person as soon as he/she has arrived in the city/country mentioned in Article 2.3.

Name and surname of the contact person in the NIO: Luka Piškorič  
Function: Project manager  
Address: Poligin Institute, Tobačna ulica 5, 1000 Ljubljana  
Tel.: +386 41 660 612  
Fax: -  
Email: luka@poligon.si

### **Article 6 – Bank account**

Payment of the financial support will be made to the following bank account according to the conditions mentioned in Annex 2 of this agreement:

Name of the bank account holder (NE's bank account):

Name of the Bank: Nova Kreditna Banka Maribor

Address:

Full account number (including bank codes):

BIC:

IBAN:

#### **Article 7 – Applicable law and competent jurisdiction**

- 7.1. The grant is governed by the terms of this agreement, the Community rules applicable and, on a subsidiary basis, by the law of the LNIO's country relating to grants.
- 7.2. The courts having jurisdiction for matters relating to the grant agreement shall be those of the country of LNIO.

#### **Article 8 - Amendment**

- 8.1. Any amendment to this agreement must be the subject of a written supplementary agreement. No oral agreement may bind the parties to this effect.
- 8.2. Extension of a relationship is allowed, with or without an increase in the initial financial contribution agreed, only if the relationship is still ongoing and if all actors (NE, HE, NIO, HIO, and their corresponding consortia) remain the same. A written approval for such an extension must be obtained before the end of the exchange and a written amendment to this agreement must be signed accordingly.

Done in two copies, one for each party

Done at Košice, 9.4.2019

Done at Lovrenc na Pohorju,

Signature of LNIO's  
authorised representative

Signature of NE

## Annex 1

### **General conditions applicable to the financial support to the New Entrepreneur selected for a stay abroad with a Host Entrepreneur**

In the framework of the programme “Erasmus for Young Entrepreneurs” the LNIO shall provide financial support to the New Entrepreneur (NE) selected for his/her stay abroad with the Host Entrepreneur (HE). This financial support is subject to the following conditions.

#### **1. Early termination of the stay abroad**

- 1.1. If the entrepreneurs agree to finish the relation within a shorter period than initially agreed on and ask for **early completion** of the stay, both NE and HE must explain the reasons for early termination of the exchange and conclude that the stay abroad nevertheless reached the goals the parties committed to. In this case, the NE is entitled to receive financial assistance for the time he/she actually stayed abroad.
- 1.2. Provided the NE and an the HE did not fulfil the commitments agreed to by the HE, NE and the IOs, involved in the Erasmus for Young Entrepreneurs Commitment, the relation will be considered **failed**<sup>2</sup>. Based on the NIO evaluation of the reasons given by the NE for early termination, either of the following actions are to be implemented:
  - 1.2.1 The NE will have to reimburse any amounts received if the relationship failed because the NE did not respect his/her obligations under the Erasmus for Young Entrepreneurs Commitment. The NE will have to reimburse all the advanced payments within 15 working days of receiving a request to do so.
  - 1.2.2. No reimbursement will be claimed from the NE and final payment will be made if the relationship failed because the HE did not respect his/her obligations under the Erasmus for Young Entrepreneurs Commitment.
  - 1.2.3. When responsibility for the unsuccessful relationship cannot be attributed to either the NE or HE, then the decision to reimburse the new entrepreneur will be taken by the European Commission and EASME.

#### **2. Liability**

- 2.1 The NIO cannot under any circumstances or for any reason whatsoever be held liable for damage or injury sustained to the property of the NE or the HE

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<sup>2</sup> A relationship is not considered as failed when: the NE stays for the full time of the contract/ the NE and HE mutually agree that the relationship can be shorter than initially agreed and are both satisfied with the exchange/ the relationship breaks due to force majeure.

while the stay abroad is being carried out or as a consequence of the stay abroad.

- 2.2 The NE shall assume sole liability towards third parties, including liability for damage or injury of any kind sustained by them as a result of an infringement by the NE, or as a result of violation of a third party's rights by the NE while the stay abroad is being carried out, or as a consequence of the stay abroad. The NE shall discharge the NIO of all liability arising from any claim or action brought as a result of an infringement by the NE, or as a result of violation of a third party's rights.

### **3. Conflict of interests**

- 3.1 The NE undertakes to take all the necessary measures to prevent any risk of conflict of interests which could affect the impartial and objective execution of the agreement. Such conflict of interests could arise in particular as a result of economic interest, political or national affinity, family or emotional reasons, or any other shared interest.
- 3.2 Any situation constituting or likely to lead to a conflict of interests during the execution of the agreement must be brought to the attention of the NIO, in writing, without delay. The NE shall undertake to take whatever steps are necessary to rectify this situation at once.
- 3.3 The NIO reserves the right to check that the measures taken are appropriate and may demand that the NE take additional measures, if necessary, within a certain time.

### **4. Confidentiality**

The NIO and the HE undertake to preserve the confidentiality of any document, information or other material directly related to the subject of the agreement that is duly categorised as confidential, if disclosure could cause prejudice to the other party. The parties shall remain bound by this obligation beyond the closing date of the action.

### **5. Checks and audits**

- 5.1 The NE agrees that the LNIO may carry out an audit of the use made of this financial support, either directly by its own staff or by any other outside body authorised to do so on its behalf. Such audits may be carried out throughout the period of implementation of the agreement until the balance is paid and for a period of five years from the date of payment of the balance. Where appropriate, the audit findings may lead to reimbursement from the NE to the LNIO.

- 5.2 The NE undertakes to allow the NIO staff the appropriate right of access to sites and premises where the programme is or has been carried out and to all the information, including information in electronic format, needed in order to conduct such audits.
- 5.3 The European Court of Auditors and the European Commission shall have the same rights as the NIO, notably right of access, as regards checks and audits.

**Annex 2**

**'Erasmus for Young Entrepreneurs Commitment'  
concerning the relationship number 195704**



# Annex: Erasmus for Young Entrepreneurs Commitment

RLT195704

## I. DETAILS ABOUT THE NEW ENTREPRENEUR

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**Name of the participant:** Mr Kevin Hartman

**Contact details:** ...

**Intermediary organisation (home country) and contact person (name, e-mail, tel.):**  
Poligon, zavod za razvoj kreativnih industrij, socialno podjetje [ Slovenia]  
Mr Luka PISKORIC , luka@poligon.si , (+386) 41660612

## II. DETAILS ABOUT THE HOST ENTREPRENEUR

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**Host entrepreneur:** Mr Rob Van de Ven

**Sector of activity:** Agricultural, forestry, horticultural, aquacultural and apicultural products and services

**Name of the enterprise:** Landing Aquaculture BV

**Total employees:** 2

**Contact details:** Evenheuvel 4 - 5688LZ Oirschot - Netherlands  
rob@landingaquaculture.com - +31 620039611

**Intermediary organisation (home country) and contact person (name, e-mail, tel.):**  
QUOACH [ Netherlands]  
Ms Mariette van den Heuvel , Ecoachingquoach@gmail.com , (+31) 639000967

## III. SUMMARY OF THE PROPOSED STAY ABROAD

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**Months of stay abroad :**

**Planned start date of the stay:** 21 April 2019

**Planned end date of the stay:** 21 July 2019

**Objectives of the stay:** The main objective of the New Entrepreneurs (NE) stay is to learn sector specific business know-how crucial for successful startup of his new company. To achieve this the NE will be actively involved in project acquisition and client relationships during his work with the HE (Host Entrepreneur). Improvement of technical skills and knowledge in the field of aquaculture engineering. Establishment of a long lasting business relationship between NE and HE. Where NE and HE can mutually benefit from regional industry and academia connections.

**Description of the work/learning project:** The exchange will take place for 3 months during 2019 in Apr/May/Jun - described more in detail in activity plan:

**Proposed plan of activities:** Month 1: Introduction to the workspace and ongoing projects.



The NE will receive a training course in AutoCAD designing software and will use aquaculture and water piping calculation tools. The NE will also be introduced to the materials and equipment supply procedures in the host company. Furthermore, the NE will be actively involved in project acquisitions/sales and customer relations for the whole period of his stay with the HE. This activities will include email communication and meetings with clients. This will be a good opportunity to get familiar with how the HE works with people in a professional setting. Month 2: The NE will be involved in the whole process of design and project installation preparations for an aquaculture farm. The NE will improve AutoCad skills and gain industry specific knowledge for project installation preparation (supplying materials, installation planning, project management). The NE will also be involved in a feasibility study for an aquaculture farm (shrimp or salmon). The NE will learn how to communicate with the client in consulting projects; how to structure a feasibility study; how to perform the market analysis and aquaculture production planning. The work will also include aquaculture mass balance calculations and farm component sizing. Month 3: The main objective will be on installation of the system designed by the NE and HE. NE will focus on hands on practical work (especially PE pipe manufacturing) and construction site logistics. The HE will benefit from NE experience in construction and work process optimisation. During this period, NE will also be involved in preparation of the farm operation manuals and staff training. This will be a great opportunity for the NE gain experience with management of construction projects which will help him to avoid mistakes in his first projects.

**Expected outcome:** The expected outcomes of this exchange programme can be described as follows: - A new company in Slovenia, founded by the NE in September 2019. - Improved and revised business plan. - Improved skills in entrepreneurship and networking. - Improvement in sector specific sales and customer relations skills. - 2 projects where the NE / HE work together or establish a convertible business lead with collaboration. - New technical skills and knowledge (aquaculture engineering and AutoCAD design) - 5 new professional contacts for the NE in 2019.



#### **IV. COMMITMENT BY THE FOUR PARTIES**

**By signing this document the new entrepreneur, host entrepreneur and intermediary organisations confirm that they will abide by the principles of the Erasmus for Young Entrepreneurs Commitment attached below.**

##### **THE NEW ENTREPRENEUR UNDERTAKES TO:**

- Abide** by the rules and regulations of the host entrepreneur, his or her usual working hours, code of conduct and rules of confidentiality.
- Communicate** with the intermediary organisations about any problem or changes regarding the placement.
- Comply** with all arrangements negotiated for his or her stay in order to achieve the stated objectives, particularly execute the planned activities and the work/learning project and to do his or her best to make the stay a success.
- Submit** a report in the specified format, together with the requested supporting documentation to substantiate costs, at the end of the stay.

##### **THE INTERMEDIARY ORGANISATIONS UNDERTAKE TO:**

- Select** suitable, recently established, new entrepreneurs (NE) and host entrepreneurs (HE) and ensure that they are both able to achieve the objectives of the stay.
- Facilitate** the matching between a qualified and suitable NE and HE and ensure that both parties agree on a work/learning project whose contents are transparent and acceptable and whose objectives are achievable. Prepare the NE and HE for the practical, professional and cultural aspects of the stay.
- Help** to manage transport, accommodation, visa/work permit arrangements, social security cover and insurance, to the extent necessary and desired.
- Provide** contact details of all parties involved and ensure that final arrangements are in place before the NE leaves his or her home country.
- Establish** appropriate communication channels for all parties.
- Evaluate** progress on the project on an ongoing basis and take appropriate action if required.
- Disburse** funding to the NE as appropriate, on the basis of agreed activities, milestones and reporting.
- Evaluate** with each NE the personal and professional development achieved.



## **THE HOST ENTREPRENEUR UNDERTAKES TO:**

Comply	with all arrangements negotiated, particularly the NE's work/learning project, and to do his or her best to achieve the objectives and make the stay a success.
Assign	to the NE tasks and responsibilities that match his or her knowledge, skills, competences and objectives and ensure that appropriate equipment and support are available and that the NE's work/learning objectives are achieved.
Foster	the NE's understanding of entrepreneurship and how to start-up a business.
Provide	practical support if required.
Submit	a report in the specified format at the end of the stay.

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## **THE NEW ENTREPRENEUR: Mr Kevin Hartman**

**I agree with the above mentioned stay abroad and the principles that concern me.**

Signature of the NE

Date:

Mr Kevin Hartman (Signed)

18/03/2019

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**THE NE's INTERMEDIARY ORGANISATION: Poligon, zavod za razvoj kreativnih industrij, socialno podjetje [ Slovenia]**

**I agree with the above mentioned stay abroad and the principles that concern my IO.**

Coordinator's signature

Date:

Mr Luka PISKORIC (Signed)

18/03/2019

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## **THE HOST ENTREPRENEUR: Mr Rob Van de Ven**

**I agree with the above mentioned stay abroad and the principles that concern me.**

Signature of the HE

Date:

Mr Rob Van de Ven (Signed)

18/03/2019

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**THE HE's INTERMEDIARY ORGANISATION: QUOACH [ Netherlands]**

**I agree with the above mentioned stay abroad and the principles that concern my IO.**

Coordinator's signature

Date:

Ms MARIËTTE VAN DEN HEUVEL (Signed)

22/03/2019

