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Erasmus for Young Entrepreneurs

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Agreement for financial support to the New Entrepreneur between the New Entrepreneur and the Intermediary Organisation

Agreement for financial support number: RLT169229

The New Entrepreneur's Intermediary Organisation

Name: Creative Industry Košice, n.o.

Address: Kukučínova 2, 040 01 Košice, Slovakia

Tel.: +421556964279

Fax: -

E-mail: ivana.filkova@cike.sk

Name of the authorized representative: Michal Hladký

Hereafter referred as the "NIO"

of the one part,

and

the New Entrepreneur Name: Michaela Bottková

Hereafter referred as the "NE" of the other part,

considering that the NE has been successfully selected by both the NIO and the Host Entrepreneur's Intermediary Organisation (HIO), after agreement of the host entrepreneur *Albert ORTIG - Netural GmbH* to take part in the European Commission's programme "Erasmus for Young Entrepreneurs",

HAVE AGREED

the following special conditions and annexes below

- **Annex 1**: "General Conditions applicable to the financial support to the New Entrepreneur selected for a stay abroad with a Host Entrepreneur"
- **Annex 2**: "Erasmus for Young Entrepreneurs Commitment" concerning the relationship number RLT169229

which form an integral part of this agreement for financial support.

The terms of the special conditions shall take precedence over those in the annexes.

SPECIAL CONDITIONS

Article 1 - Aim and purpose of the financial support

Erasmus for Young Entrepreneurs aims to facilitate the exchange of experiences, learning and networking for new entrepreneurs in the EU through periods spent at companies of experienced entrepreneurs in other EU Member States.

The purpose of this agreement is to offer financial support to the NE. The support has the function of covering the travel, accommodation and subsistence costs which the NE incurs while staying with the Host Entrepreneur (HE) within the framework of this mobility programme. The NE accepts to take part in the European Commission's programme Erasmus for Young Entrepreneurs and to comply with all the conditions related to the implementation of this project.

Article 2 - Duration and place

- 2.1. This agreement shall enter into force on the date when the last of the two parties signs it.¹
- 2.2. The duration of the stay abroad with the HE is from 01/10/2016 to 15/01/2017. The stay has a total duration of 3 months and 0 days.
- 2.3. The stay abroad will take place in city *Linz*, *Austria*.
- 2.4. The stay abroad must be completed within the eligibility period of the NIO's grant agreement that the latter has concluded with the Commission in the framework of the programme Erasmus for Young Entrepreneurs.
- 2.5. The minimum duration of the stay abroad of the NE shall be one month and the maximum duration shall be six months.
- 2.6. The NE and the HE may agree that the stay abroad should be completed in one or more periods of one week. NE is paid only for the stay abroad.
- 2.7. The NE is obliged to inform without any delay his/her NIO in case of events or developments that might have any impact on his/her stay or his/her relationship with the HE.

¹ The recommended practice is for the NIO to sign last.

Article 3 - Financial support

- 3.1. The NIO undertakes to pay to the NE a monthly lump sum of ϵ 900.00 per month.
- 3.2. This monthly amount is deemed to cover all necessary expenses, such as travel, accommodation and subsistence.
- 3.3. The NIO is entitled to ask the NE for evidence to ensure that the exchange takes place.
- 3.4. In case of early termination of the exchange, the financial support will be modified according to the provision of Article 1 of Annex 1.

Article 4 – Payment arrangements

- 4.1. Prior to the start of the stay, the NIO shall do an advance payment to the NE being equivalent to one month of the financial assistance foreseen. Further advance payments should be made at least on a monthly basis allowing NEs to cover their expenses during the stay.
- 4.2. The request for final payment shall be accompanied by the NE's final activity report (feedback questionnaire) that needs to be submitted by the NE within 15 working days after the end of the stay. The balance of maximum one month equivalent should be paid within 45 days of submission of the corresponding feedback questionnaire.

Article 5 – Contact person

Any communication in connection with this agreement shall be done by the NE in writing to the contact person mentioned below. The NE is obliged to communicate his/her contact details to the contact person as soon as he/she has arrived in the city/country mentioned in Article 2.3.

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Name and surname of the contact person in the NIO: Ivana Fil'ková

Function: Project coordinator

Address: Kukučínova 2, 040 01 Košice

Tel.: +421556964279

Fax: -

Email: ivana.filkova@cike.sk

Article 6 - Bank account

Payment of the financial support will be made to the following bank account according to the conditions mentioned in Annex 2 of this agreement:

Article 7 - Applicable law and competent jurisdiction

- 7.1. The grant is governed by the terms of this agreement, the Community rules applicable and, on a subsidiary basis, by the law of the NIO's country relating to grants.
- 7.2. The courts having jurisdiction for matters relating to the grant agreement shall be those of the country of NIO.

Article 8 - Amendment

8.1. Any amendment to this agreement must be the subject of a written supplementary agreement. No oral agreement may bind the parties to this effect.

Done in two copies, one for each party	
1	- 6 -09- 2016
Done at 6192016	Done at

Creative industry Košice, n.o.

001 Košice
IČ 2022737871

Sig Signature of NE autl Signature of NE

Annex 1

General conditions applicable to the financial support to the New Entrepreneur selected for a stay abroad with a Host Entrepreneur

In the framework of the programme "Erasmus for Young Entrepreneurs" the NIO shall provide financial support to the New Entrepreneur (NE) selected for his/her stay abroad with the Host Entrepreneur (HE). This financial support is subject to the following conditions.

1. Early termination of the stay abroad

- 1.1. If the entrepreneurs agree to finish the relation within a shorter period than initially agreed on and ask for **early completion** of the stay, both NE and HE must explain the reasons for early termination of the exchange and conclude that the stay abroad nevertheless reached the goals the parties committed to. In this case, the NE is entitled to receive financial assistance for the time he/she actually stayed abroad.
- 1.2. Provided the NE and an the HE did not fulfil the commitments agreed to by the HE, NE and the IOs, involved in the Erasmus for Young Entrepreneurs Commitment, the relation will be considered **failed**². Based on the NIO evaluation of the reasons given by the NE for early termination, either of the following actions are to be implemented:
 - 1.2.1 The NE will have to reimburse any amounts received if the relationship failed because the NE did not respect his/her obligations under the Erasmus for Young Entrepreneurs Commitment. The NE will have to reimburse all the advanced payments within 15 working days of receiving a request to do so.
 - 1.2.2. No reimbursement will be claimed from the NE and final payment will be made if the relationship failed because the HE did not respect his/her obligations under the Erasmus for Young Entrepreneurs Commitment.
 - 1.2.3. When responsibility for the unsuccessful relationship cannot be attributed to either the NE or HE, then the decision to reimburse the new entrepreneur will be taken by the European Commission.

2. Liability

2.1 The NIO cannot under any circumstances or for any reason whatsoever be held liable for damage or injury sustained to the property of the NE or the HE

² A relationship is not considered as failed when: the NE stays for the full time of the contract/ the NE and HE mutually agree that the relationship can be shorter than initially agreed and are both satisfied with the exchange/ the relationship breaks due to force majeure.

- while the stay abroad is being carried out or as a consequence of the stay abroad.
- 2.2 The NE shall assume sole liability towards third parties, including liability for damage or injury of any kind sustained by them as a result of an infringement by the NE, or as a result of violation of a third party's rights by the NE while the stay abroad is being carried out, or as a consequence of the stay abroad. The NE shall discharge the NIO of all liability arising from any claim or action brought as a result of an infringement by the NE, or as a result of violation of a third party's rights.

3. Conflict of interests

- 3.1 The NE undertakes to take all the necessary measures to prevent any risk of conflict of interests which could affect the impartial and objective execution of the agreement. Such conflict of interests could arise in particular as a result of economic interest, political or national affinity, family or emotional reasons, or any other shared interest.
- 3.2 Any situation constituting or likely to lead to a conflict of interests during the execution of the agreement must be brought to the attention of the NIO, in writing, without delay. The NE shall undertake to take whatever steps are necessary to rectify this situation at once.
- 3.3 The NIO reserves the right to check that the measures taken are appropriate and may demand that the NE take additional measures, if necessary, within a certain time.

4. Confidentiality

The NIO and the HE undertake to preserve the confidentiality of any document, information or other material directly related to the subject of the agreement that is duly categorised as confidential, if disclosure could cause prejudice to the other party. The parties shall remain bound by this obligation beyond the closing date of the action.

5. Checks and audits

5.1 The NE agrees that the NIO may carry out an audit of the use made of this financial support, either directly by its own staff or by any other outside body authorised to do so on its behalf. Such audits may be carried out throughout the period of implementation of the agreement until the balance is paid and for a period of five years from the date of payment of the balance. Where appropriate, the audit findings may lead to reimbursement from the NE to the NIO.

- 5.2 The NE undertakes to allow the NIO staff the appropriate right of access to sites and premises where the programme is or has been carried out and to all the information, including information in electronic format, needed in order to conduct such audits.
- 5.3 The European Court of Auditors and the European Commission shall have the same rights as the NIO, notably right of access, as regards checks and audits.

Annex 2

'Erasmus for Young Entrepreneurs Commitment' concerning the relationship number ...

{to be added}

Annex: Erasmus for Young Entrepreneurs Commitment

RLT169229

I. DETAILS ABOUT THE NEW ENTREPRENEUR

Name of the participant: Mrs Michaela Bottkova

Contact details:

Intermediary organisation (home country) and contact person (name, e-mail, tel.):

Kosice 2013 - Creative Industry Košice, n.o. [Slovakia] Ms Jana ROMANOVA, jana.romanova@cike.sk, (+421)

II. DETAILS ABOUT THE HOST ENTREPRENEUR

Host entrepreneur: Mr Albert Ortig

Sector of activity: IT, office and communication equipment, services and supplies

Name of the enterprise: Netural GmbH

Total employees: 0

Contact details: Peter-Behrens-Platz 2 - 4020 Linz - Austria

office@netural.com - +43 732 790903

Intermediary organisation (home country) and contact person (name, e-mail, tel.):

Creative Region Linz & Upper Austria [Austria]

Ms Gisa Schosswohl, excite@creativeregion.org, (+43) 6645260362

III. SUMMARY OF THE PROPOSED STAY ABROAD

Months of stay abroad: 3

Planned start date of the stay: 01 October 2016

Planned end date of the stay: 15 January 2017

Objectives of the stay: For the NE: NE Michaela will be in real touch with business in the startup Roomle to explore a start-up's day to day work, what will give her valuable experience for her own start-up idea. Michaela will also learn what steps to take to start her own business, clear plan on how to develop a successful innovative product and tangible view of how the final product should look like to be suitable for digital market. For the HE: HE Albert will get a new perspective on his business with artistic inputs of Michaela, as new media artist. His collaboration with Michaela will also support design thinking in his Roomle start-up team and help them fresh up their activities with artistic approach.

Description of the work/learning project: Michaela's stay will be focused on exchange of valuable creative ideas and approaches in the field of digital business. Michaela will be engaged in start-up activities (like management of communication campaigns, Online Marketing initiatives, content development, media plan creation,...) and will help Albert with his projects in



order to be familiar with the process (from business idea to final product). Michaela, as new media artist, will help Albert with her artistic point of view, inventive and original insight to digital products. Albert's mentoring will be based on ongoing feedback process and insights to her business development. Michaela will also learn how to run and manage a company, how to be a good leader, team player, successful business man and result-oriented person, all utilized on creative and digital sphere. Result of their collaboration will be the setup and evaluation of a distinct strategy for Michaela's planned business activity – a cultural app.

Proposed plan of activities: /Month 1/: Michaela will arrive and get to know the start-up Roomle team in combination with an environment of a bigger digital agency "Netural" - with the overall focus on Roomle. Learning and collaboration activities will be defined jointly on the job to get deep insight in the different fields of digital business. Michaela will start to cooperate with Albert and the core team to get a feeling for all processes, activities and tasks involved in a daily startup routine. During the first month with Albert and his team, Michaela is finding out how the start-up works, how the business model is setup and the product development process is managed. /Month 2/: Michaela will be support the team with her digital graphic skills, expertise in new media, digital marketing, social media activities and design. During the second month working with Roomle. Michaela will be also working on an overall rollout plan and on the design of her cultural app idea. /Month 3/: Michaela will continue with participation on start-up activities. During the third month under Albert's guidance. Michaela will be focusing on development of a marketing and branding concept for her individual project by using cultural and artistic aspects as an advantage. During the last days of Michaela's stay, Albert will give final advices to her development and they make evaluation of the whole process, discuss new ideas and possibilites that will arise.

Expected outcome: For the NE: Result of Michaela's stay will a draft of her cultural app development strategy in combination with a marketing concept. For the HE: Michaela's artistic insight and inventive inputs, in the field of new media and communication will support the development of Roomle and will have an impact on the creation of creative temporary assets for his team.

IV. COMMITMENT BY THE FOUR PARTIES

By signing this document the new entrepreneur, host entrepreneur and intermediary organisations confirm that they will abide by the principles of the Erasmus for Young Entrepreneurs Commitment attached below.

THE NEW ENTREPRENEUR UNDERTAKES TO:

Abide by the rules and regulations of the host entrepreneur, his or her usual

working hours, code of conduct and rules of confidentiality.

Communicate with the intermediary organisations about any problem or changes

regarding the placement.

Comply with all arrangements negotiated for his or her stay in order to achieve

the stated objectives, particularly execute the planned activities and the work/learning project and to do his or her best to make the stay a

success.

Submit a report in the specified format, together with the requested

supporting documentation to substantiate costs, at the end of the stay.

THE INTERMEDIARY ORGANISATIONS UNDERTAKE TO:

Select suitable, recently established, new entrepreneurs (NE) and host

entrepreneurs (HE) and ensure that they are both able to achieve the

objectives of the stay.

Facilitate the matching between a qualified and suitable NE and HE and ensure

that both parties agree on a work/learning project whose contents are transparent and acceptable and whose objectives are achievable. Prepare the NE and HE for the practical, professional and cultural

aspects of the stay.

Help to manage transport, accommodation, visa/work permit arrangements,

social security cover and insurance, to the extent necessary and

desired.

Provide contact details of all parties involved and ensure that final

arrangements are in place before the NE leaves his or her home

country.

Establish appropriate communication channels for all parties.

Evaluate progress on the project on an ongoing basis and take appropriate

action if required.

Disburse funding to the NE as appropriate, on the basis of agreed activities,

milestones and reporting.

Evaluate with each NE the personal and professional development achieved.



THE HOST ENTREPRENEUR UNDERTAKES TO:

Comply with all arrangements negotiated, particularly the NE's work/learning

project, and to do his or her best to achieve the objectives and make

the stay a success.

Assign to the NE tasks and responsibilities that match his or her knowledge,

skills, competences and objectives and ensure that appropriate equipment and support are available and that the NE's work/learning

objectives are achieved.

Foster the NE's understanding of entrepreneurship and how to start-up a

business.

Provide practical support if required.

Submit a report in the specified format at the end of the stay.

THE NEW ENTREPRENEUR: Mrs Michaela Bottkova

I agree with the above mentioned stay abroad and the principles that concern me.

Signature of the NE

Date:

Mrs Michaela Bottkova (Signed)

04/08/2016

THE NE's INTERMEDIARY ORGANISATION: Kosice 2013 - Creative Industry Košice, n.o. [

Slovakia]

I agree with the above mentioned stay abroad and the principles that concern my IO.

Coordinator's signature

Date:

Mr Michal Hladký (Signed)

04/08/2016

THE HOST ENTREPRENEUR: Mr Albert Ortig

I agree with the above mentioned stay abroad and the principles that concern me.

Signature of the HE

Date:

Mr Albert Ortig (Signed)

05/08/2016

THE HE's INTERMEDIARY ORGANISATION: Creative Region Linz & Upper Austria [Austria] I agree with the above mentioned stay abroad and the principles that concern my IO.

Coordinator's signature

Date:

Mr Patrick Bartos (Signed)

04/08/2016



